

For Immediate Release

AssuredPartners Acquires ELM Insurance Brokers & Pat Moore Insurance Services

LAKE MARY, Fla. – March 15, 2016 — AssuredPartners, Inc. has announced that ELM Insurance Brokers of El Segundo, CA and Pat Moore Insurance Services of Addison, TX have joined the agency. The combined staff of the two agencies employs 8 and those individuals will continue under their current leadership reporting to ProAccess, LLC and doing business as AP Specialty. The agencies report approximately \$2.4 million in combined revenues.

ELM Insurance Brokers is a liability wholesale facility founded in 1995 to provide insurance agents with a broad, accurate and unbiased perspective of the insurance marketplace. Believing that what is in the best interest of the client is also in the best interest of the company. Evaluating client's needs and tailoring coverages while balancing exposures has made ELM a true leader in the marketplace.

Pat Moore Insurance Services is a wholesaler that finds the best in coverage, price and class for independent insurance agent clients. By providing a deep insurance expertise and knowledge they are able to offer access to key markets and are truly specialists in professional liability insurance coverage.

"Adding specialists in the professional liability arena is a great addition to our team," said Tom Riley, President and COO of AssuredPartners. "We are taking the steps necessary to truly diversify our partners at AssuredPartners."

For more information about ELM Insurance Brokers, visit: www.elmpl.com and for more information regarding Pat Moore Insurance Services, visit: www.patmooreins.com.

Merger & Acquisition Services, Inc., served as the financial advisor to ELM Insurance Brokers & Pat Moore Insurance Services.

ABOUT ASSUREDPARTNERS, INC

Headquartered in Lake Mary, Florida and led by Jim Henderson and Tom Riley, AssuredPartners, Inc. acquires and invests in insurance brokerage businesses (property and casualty, employee benefits, surety and MGU's) across the United States and in London. From its founding in March of 2011, AssuredPartners has grown to \$565 million in annualized revenue and continues to be one of the fastest growing insurance brokerage firms in the United States as ranked by Business Insurance



in the July 20, 2015 edition, featuring the “100 largest brokers of U.S. business.” with over 125 offices in 30 states and a London office. Since 2011, AssuredPartners has acquired more than 110 insurance agencies. For more information, please contact Dean Curtis, CFO, at 407.708.0031 or dcurtis@assuredptr.com, or visit www.assuredptr.com.

ABOUT MERGER & ACQUISITION SERVICES, Inc.

Merger & Acquisition Services, Inc. is a specialist advisory and financial services Firm to the insurance and reinsurance industry, with offices in New York, Connecticut, Georgia & Cayman Islands. Founded in 1999, the Firm and its affiliates provides investment banking and insurance consulting services globally, including; merger & acquisition advisory, capital raising, valuations, program placement/fronting, and reinsurance advisory. Merger & Acquisition Capital Services, LLC., a registered broker-dealer and member FINRA / SIPC, is an affiliate of Merger & Acquisition Services, Inc. To learn more about Merger & Acquisition Services, visit <http://www.maservices.com>.

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