

For Immediate Release

**DONALD M. IACOVAZZI NAMED
MANAGING DIRECTOR OF MARKETING AND OPERATIONS FOR
MERGER & ACQUISITION SERVICES**

New York, New York – July 24, 2013 – Merger & Acquisition Services, Inc., is pleased to announce that Donald M. Iacovazzi has joined the firm as Managing Director of Marketing and Operations specializing in insurance agencies, MGAs, IMOs, and Financial Advisory Firms.

Mr. Iacovazzi brings over 30 years of experience in the insurance and financial services industry. Don has extensive experience in building insurance/financial product sales enterprises with success increasing market share and sales in multi-million dollar divisions.

Mr. Iacovazzi has a strong and successful track record in insurance agency management and senior relationship management roles. During Don's 20 year tenure at the Prudential and Phoenix agencies Don was responsible for managing over 100 advisors representing over \$750MM of AUM. Don's role as Senior Manager at The Hartford managed \$50MM annual premium through bank and wirehouse channels. Most recently, Mr. Iacovazzi developed go-to-market programs for such firms as HSBC, Morgan Stanley, Bank of America, BlackRock, and UBS, as the Director of Sales for LIMRA International.

"The addition of Don Iacovazzi to our team of advisors further increases our commitment to the insurance agency marketplace", said Jason C. Murgio, CEO. "Don's distribution background and insight into the agency sector is a welcome addition to staff."

Mr. Iacovazzi will be based out of M&A's Hartford CT office and will work with Chris Hughes on insurance agency and distribution opportunities. "Don experience and deep relationships in the insurance distribution space is very welcome in our Connecticut office. Don's presence has already injected a heightened sense of excitement to the office," said Chris Hughes.

Mr. Iacovazzi received his Bachelor of Science degree from the University of Central Connecticut in Business Administration/Marketing and holds a variety of insurance licenses. He is also a CEP, Certified Estate Planner, and a past Co-Chairman and instructor with AMTC – Agency Management Training Council.

Merger & Acquisition Services, Inc. is a specialist advisory and financial services Firm to the insurance and reinsurance industry, with offices in New York, Atlanta & Hartford. Founded in 1999, the Firm and its affiliate provides investment banking and insurance consulting services, including; merger & acquisition advisory, capital raising, valuations, program placements / fronting, and reinsurance advisory. Merger & Acquisition Capital Services, Inc., is a registered broker-dealer and member FINRA / SIPC. To learn more about Merger & Acquisition Services, please visit the company's website at <http://www.maservices.com>.

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