

For Immediate Release

Capacity Group acquires TIP and TIP National

New York, New York, May 5, 2015 — The Capacity Group of Companies ("Capacity") and All Trans Risk Solutions LLC, an affiliate of Capacity ("All Trans"), today announced that All Trans has entered into strategic investments in Transportation Insurance Professionals, LLC ("TIP") and TIP National, LLC ("TIP National"). Merger & Acquisition Services served as sole financial advisor to TIP and TIP National.

TIP, headquartered in Scottsdale, Arizona, is the largest managing general underwriter ("MGU") specializing in tow truck, auto transport and repo transport insurance in the U.S. Prior to the transaction announced today, it operated under the name The Insurance Professionals, Inc. Long time owners Michael Chernelk and Shane Powell will remain as active partners in the business.

TIP National, formerly doing business as TIP National, Inc., is one of the country's most respected MGUs focusing on the motor transportation (trucking) industry. Headquartered in Oklahoma City, Oklahoma, TIP National will continue to be led by President Brenda Watson.

Robert G. Lull, CEO of Capacity, stated, "We are delighted to be working with Brenda Watson, Mike Chernelk and Shane Powell as business partners and believe that TIP and TIP National will significantly expand their national footprint as a result of our partnership." Lull continued, "Through our strategic investments in TIP and TIP National, we continue to expand our already substantial operations in the brokerage of transportation-based insurance products. All Trans and its affiliates now control in excess of \$100 million of insurance premiums with multiple insurance carriers in an MGU environment."

The Capacity Group of Companies is a full service specialty insurance and financial services organization headquartered in Mahwah, New Jersey with over 300 employees in 16 retail and wholesale offices. Capacity has a diversified insurance distribution platform in retail, wholesale and specialty program business which offers brokerage services in multiple lines of commercial, personal, specialty and benefits insurance. Since its inception in 1990, Capacity has grown organically and through a series of acquisitions and strategic partnerships and is currently ranked the 43rd largest overall by Business Insurance and among the top 25 privately-held property/casualty agencies in the U.S.

Merger & Acquisition Services, Inc. is a specialist advisory and financial services Firm to the insurance and reinsurance industry, with offices in New York, Connecticut, Georgia & Cayman Islands. Founded in 1999, the Firm and its affiliates provides investment banking and insurance consulting services globally, including; merger & acquisition advisory, capital raising, valuations, program placement/fronting, and reinsurance advisory.

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New York Office

320 East 53rd Street
Suite 100
New York, NY 10022
Tel: (212) 750-0630
Fax: (917) 591-8998

Connecticut Office

1 Water Street
2nd Floor
Mystic, CT 06355
Tel: (860) 367-8720
Fax: (860) 760-6838

Georgia Office

3525 Piedmont Road
7 Piedmont Center, Suite 300
Atlanta, GA 30305
Tel: (770) 417-1119
Fax: (404) 521-4781

Cayman Islands Office

P.O. Box 1564
Grand Cayman
KY1-1100 Cayman Islands
Tel: (345) 749-7510
Fax: (800) 860-2292

Email: info@maservices.com

Website: <http://www.maservices.com>

